

IFB Unleaded Gasoline, LPVEC Cooperative Bid

Bid Form
Section 2: Hampden County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1
Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

1. Trailer Load Deliveries (minimum 7,000 gallons) \$.0415 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.1175 per Gallon (to 4 decimal places)

OPTION 2
Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2021 closing price on the day buy order is executed, as the index:

1. Trailer Load Deliveries (minimum 7,000 gallons) \$.1875 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.2450 per Gallon (to 4 decimal places)

I do hereby agree to supply and deliver Unleaded Gasoline as specified:

Signature:  Date: 5/15/20

Name (Please Print): Matthew Dusseault

Title: VP of Sales

Company: Roberts Energy LLC

Address: 237 Albany Street

City/State/Zip: Springfield MA 01105

Phone: 413-736-9611 Fax: 413-781-8185 E-mail: mdusseault@robertsenergy.com

IFB Unleaded Gasoline, LPVEC Cooperative Bid

Bid Form

Section 3: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$.1825 per Gallon (to 4 decimal places)

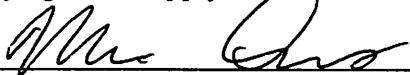
OPTION 2

Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$.3205 per Gallon (to 4 decimal places)

I do hereby agree to supply and deliver Unleaded Gasoline as specified:

Signature:  Date: 5/13/20

Name (Please Print): Matthew Dusseault

Title: VP of Sales

Company: Roberts Energy LLC

Address: 237 Albany Street

City/State/Zip: Springfield MA 01105

Phone: 413-736-9611 Fax: 413-781-8185 E-mail: mdusseault@robertsenergy.com

IFB Unleaded Gasoline, LPVEC Cooperative Bid

Bid Form
Section 2: Hampden County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1
Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 1.0352 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.0952 per Gallon (to 4 decimal places)

OPTION 2
Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2021 closing price on the day buy order is executed, as the index:

1. Trailer Load Deliveries (minimum 7,000 gallons) \$.2452 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.2852 per Gallon (to 4 decimal places)

I do hereby agree to supply and deliver Unleaded Gasoline as specified:

Signature: [Signature] Date: 5/12/2020

Name (Please Print): Joseph

Title: VP of Supply

Company: Quinn's Market

Address: 555 Co State Pkwy

City/State/Zip: Taunton MA 02780

Phone: 617 884-7800 Fax: 617 884-7638 E-mail: J.cote@Quinn'sMarket.com

IFB Unleaded Gasoline, LPVEC Cooperative Bid

Bid Form

Section 3: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$.1792 per Gallon (to 4 decimal places)

OPTION 2

Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$.3792 per Gallon (to 4 decimal places)

I do hereby agree to supply and deliver Unleaded Gasoline as specified:

Signature: [Signature] Date: 5/12/2020

Name (Please Print): Joseph Cole

Title: C/P of Engr

Company: James K. Belton

Address: 555 Constanza Ave

City/State/Zip: Taunton MA 02780

Phone: 617-884-7000 Fax: 617-884-1638 E-mail: J.Cole@Belton.com

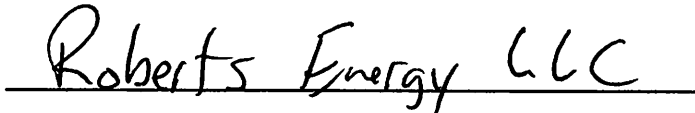
Attachment 3

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

A handwritten signature in black ink, appearing to be "Mr. [unclear]", written over a horizontal line.

(Signature of individual submitting bid or
proposal)

A handwritten signature in black ink, reading "Roberts Energy LLC", written over a horizontal line.

(Name of Business)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

05/01/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Webber & Grinnell 8 North King Street Northampton MA 01060		CONTACT NAME: Jenna Duval, CISR Elite PHONE (A/C, No, Ext): (413) 586-0111 FAX (A/C, No): (413) 586-6481 E-MAIL ADDRESS: jduval@webberandgrinnell.com	
INSURED Roberts Energy, LLC Brown Bear Transportation, LLC 275 Albany Street Springfield MA 01105-1019		INSURER(S) AFFORDING COVERAGE INSURER A: Houston Casualty INSURER B: Imperium Ins Co INSURER C: Acadia Ins/Acadia INSURER D: INSURER E: INSURER F:	
		NAIC # 42374 35408 31325	

COVERAGES **CERTIFICATE NUMBER:** Master 2021 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			ECAP1HSGLO0007201	05/01/2020	05/01/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ Excluded PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPROP AGG \$ 2,000,000
	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			ECAP1HSCX00007201	05/01/2020	05/01/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Uninsured motorist BI \$ 250,000 EACH OCCURRENCE \$ 4,000,000 AGGREGATE \$ 4,000,000
B	<input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			ECAP1IICMACA00007301	05/01/2020	05/01/2021	PER STATUTE <input checked="" type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	ECAP1IICWC00007201	05/01/2020	05/01/2021	Per Conveyance Limit \$250,000 Deductible \$1,000
C	Motor Truck Cargo			CIM527622613	11/01/2020	05/01/2021	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Lower Pioneer Valley Educational Collaborative, Berkshire County Trailer Transport, Franklin County Trailer Transport, Hampshire County Trailer Transport, Hampden County Trailer Transport, Berkshire County Metered Pump Truck, Franklin County Metered Pump Truck, Hampshire County Metered Pump Truck and Hampden County Metered Pump Truck are listed as Additional Insured with respects to General Liability and Auto Liability as per the terms and conditions of the policies.

CERTIFICATE HOLDER**CANCELLATION**

Lower Pioneer Valley Educational Collaborative
174 Brush Hill Avenue

West Springfield

MA 01089

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

William D Grinnell

Attachment 4

TAX COMPLIANCE CERTIFICATION

Pursuant to M.G.L. Chapter 62C, § 49A, I certify under penalties of perjury that I have, to my best knowledge and belief, complied with the law of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

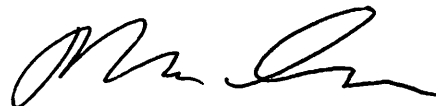
81-3450263

Social Security Number or
Federal Identification Number

Roberts Energy LLC

Business or Corporate Name

by:



Signature of Individual Corporate Officer (if applicable)

Attachment 5
BUSINESS REFERENCE FORM

Bidder: Roberts Energy LLC
Bid: #2 Heating Fuel Oil

The Bidder must provide 3 business references from Massachusetts based companies, schools, institutions or governments indicating their names, addresses, telephone numbers, contact persons, dates of service and annual volume of oil service. The references will demonstrate that during at least the past five (5) years, the bidder has provided safe and efficient services for organizations which have needs that are similar to those of this cooperative. One reference will be from a former customer no longer buying oil from the bidder.

Reference Name: LPVEC - Contact: Paul Schroeder
Address: 174 Brush Hill Ave W. Springfield Phone #: (413) 735-2200
Fax: 413-735-2280 E-mail: paul@jod.net
Dates of Service: 5+ years Product Provided: gasoline, diesel, heating oil
Approximate Annual Volume: 1mm gallons

Reference Name: FRCOG Contact: Andrea Woods
Address: 12 Olive St. Suite 2, Greenfield MA Phone #: (413) 774-3167
Fax: 413-774-3169 E-mail: bids@frcog.org
Dates of Service: 5+ years Product Provided: gasoline, diesel
Approximate Annual Volume: 200,000 gallons

Former Customer:

Reference Name: City of Warwick Contact: Mary LaFontaine
Address: 3275 Post Rd Warwick RI Phone #: (401) 738-2009
Fax: 401-738-2012 E-mail: mary.lafontaine@warwickri.com
Dates of Service: 4+ years Product Provided: diesel
Approximate Annual Volume: 1mm gallons

May13th, 2020

Roberts Energy, Financial Narrative for LPVEC Bid

Roberts Energy is a Massachusetts based limited liability company, headquartered in Springfield, MA. The business was incorporated in August of 2016 and operational on November 1st, 2016. In late 2016, F.L. Roberts & Co., Inc. divested its retail assets including its gas stations, car washes, and Jiffy Lubes, in order to facilitate the retirement of its majority shareholder, Steven Roberts. Frank Roberts, great-grandson of the founder, purchased the remaining wholesale, commercial fuel, and transportation businesses. The business was spun off into two entities: Roberts Energy, LLC a fuel supplier, and Brown Bear Transportation, LLC, a common carrier of motor fuels and heating fuels.

Roberts Energy, LLC currently supplies over 1000 commercial customers in seven states, including portions of the current LPVEC bid. The company is a shipper on the Jetline, a pipeline owned by Buckeye Pipeline, that ships fuel from New Haven harbor, up to its terminus at Westover ARB. The company also owns and manages a terminal in Springfield, MA, with storage capacity of 40,000 barrels, and distributes diesel fuel, dyed diesel fuel, heating oils, as well as kerosene, premium and winter blends of all products. It operates its own truck fleet with a combined 70 trucks and 100 drivers.

The company maintains supply relationships with most major suppliers, and has a multitude of supply deals in place that include index deals, rack deals, spot purchases, and fixed forward contracts. Roberts Energy maintains its own commodities account with R.J. O'Brien for the specific purpose of hedging inventory that is in tank or in transit, and securing fixed-price forward contracts for its customers. The account is active and in good standing, and trading occurs on a daily basis.

The company recently signed a new banking agreement for \$18.3M, including a \$10M line of credit to support the working capital of the business. The company anticipates selling 80 million gallons of fuel in 2020, and transporting another 500 million gallons through its trucking division. It anticipates revenues of \$150M for Roberts Energy, and \$15M for Brown Bear Transportation.





237 ALBANY ST.
SPRINGFIELD, MA 01105

Vendor Number: 3106

004821

DATE	DESCRIPTION		AMOUNT	DEDUCTION	NET AMOUNT
05/08/2020	BID DEPOSIT	Bid Deposit	\$1,000.00	\$0.00	\$1,000.00
05/08/2020	CHECK NUMBER	TOTALS ➡	\$1,000.00	\$0.00	\$1,000.00

ORIGINAL CHECK IS PRINTED ON CHEMICAL REACTIVE PAPER AND HAS MICRO PRINTING IN THE SIGNATURE LINE

 237 ALBANY ST. SPRINGFIELD, MA 01105	Berkshire Bank 53-7169/2118	004821
One Thousand Dollars And 00 Cents		
PAY TO THE ORDER OF	DATE 05/08/2020 Vendor: 3106	CHECK NUMBER 004821
Lower Pioneer Valley Education 174 Brush Hill West Springfield MA 01089	AMOUNT \$1,000.00	
	 AUTHORIZED SIGNATURE	

⑈004821⑈ ⑆211871691⑆ 538448499⑈



237 ALBANY ST.
SPRINGFIELD, MA 01105

004821