Bid Form **Section 2: Hampden County**

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 104 15 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.1175 per Gallon (to 4 decimal places)
OPTION 2
Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2021 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$\\\975 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ 2450 per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature: Date: 5/15/20
Name (Please Print): Matthew Dusseaut
Title: VP of Sales
Company: Roberts Evergy LLC
Address: <u>237 Albany Street</u>
City/State/Zip: Spring 101 MA 01/05
Phone: 413-736-9611 Fax: 413-781-888 E-mail: Md-5500 11 Probutting

Bid Form Section 3: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

Metered Pump Truck Deliveries (less than 1,000 gallons) S ______ per Gallon (to 4 decimal places)

OPTION 2 Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

Metered Pump Truck Deliveries (less than 1,000 gallons) S 3205 per Gallon (to 4 decimal places)

I do hereby agree to supply and deliver Unleaded Gasoline as specified:

Signature: Date: 5/13/20

Name (Please Print): Matthew Do55 eacht

Title: VP of Sale 5

Company: Roberts Energy LLC

Address: 237 Albany Stract

City/State/Zip: Spring field M ollo 5

Phone: 4/3-736-7611 Fax: 4/3-781-8185 E-mail: Marss en 4 Proberts Mrg. com

Bid Form Section 2: Hampden County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2021 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 1. Trailer Load Deliveries (minimum 7,000 gallons)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$
I do hereby agree to supply and deliver Unleaded Gasoline as specified:
Signature:
Name (Please Print): Josephole
Title:
Address:SSS Con State Pron
City/State/Zip:
Phone: 67 884-8800 Fax: 617 884-7638 E-mail: J. cote @ Burken I can

Bid Form Section 3: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$ \(\frac{1792}{} \) per Gallon (to 4 decimal places)

OPTION 2 Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$,3792_ per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified:
Signature:
Name (Please Print): Josph Coke
Title: OP of Engly
Company: Lung KBlens
Address: SES Con Stu fu Prive
City/State/Zip:
Phone: 617-884-7800 Fax: 617884-1638 E-mail: J. Coleans les, 1-cm

Attachment 3

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

(Signature of individual submitting bid or

proposal)

Roberts Energy LLC
(Name of Business)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MW/DD/YYYY) 05/01/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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		West Springfield			MA 01089			111	750.1	0		

Attachment 4

TAX COMPLIANCE CERTIFICATION

Pursuant to M.G.L. Chapter 62C, § 49A, I certify under penalties of perjury that I have, to my best knowledge and belief, complied with the law of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

81-3450263	Roberts Energy LLC
Social Security Number or Federal Identification Number	Business or Corporate Name
	by: Mr. L
Signature of I	ndividual Corporate Officer (if applicable)

Attachment 5 BUSINESS REFERENCE FORM

Bidder: Robert Energy LL(
Bid: #2 Heating Fuel Oil
The Bidder must provide 3 business references from Massachusetts based companies, schools, institutions or governments indicating their names, addresses, telephone numbers, contact persons, dates of service and annual volume of oil service. The references will demonstrate that during at least the past five (5) years, the bidder has provided safe and efficient services for organizations which have needs that are similar to those of this cooperative. One reference will be from a former customer no longer buying oil from the bidder.
Reference Name: LPVEC
Reference Name: LPVEC - Contact: Paul Schroeder Address: 174 Brush Hill Are W. Spright Phone #: (43) 735-2200
Fax: 413-735-2280 E-mail: paul Cindinet
Dates of Service: 5+ years Product Provided: gasolike, diesel, heath, oil
Approximate Annual Volume: gallons
Reference Name: FRCO6 Contact: Andrea Words Address: 12 Olive 54. Site 2, Greenfild Mt Phone #: (43) 774-3167
Address: 12 Olive 51. Site 2, Greenfeld MA Phone #: (4/3) 774-3/67
Fax: 413-774-3169 E-mail: bids & froggorg
Pax: 4/3-774-3/69 E-mail: bids & frag. org Dates of Service: 5+ years Product Provided: g gsoling, diese
Approximate Annual Volume: 200,050 gallons
Former Customer:
Reference Name: City of Warwick Contact: Mary La Fontaile
Reference Name: C/19 01 VVAIWICK Contact: / WY Ca / ON 9/12
Address: 3275 Post Rd Warkich L. Phone #: (401) 738-2009

Roberts Energy, Financial Narrative for LPVEC Bid

Roberts Energy is a Massachusetts based limited liability company, headquartered in Springfield, MA. The business was incorporated in August of 2016 and operational on November 1st, 2016. In late 2016, F.L. Roberts & Co., Inc. divested its retail assets including its gas stations, car washes, and Jiffy Lubes, in order to facilitate the retirement of its majority shareholder, Steven Roberts. Frank Roberts, greatgrandson of the founder, purchased the remaining wholesale, commercial fuel, and transportation businesses. The business was spun off into two entities: Roberts Energy, LLC a fuel supplier, and Brown Bear Transportation, LLC, a common carrier of motor fuels and heating fuels.

Roberts Energy, LLC currently supplies over 1000 commercial customers in seven states, including portions of the current LPVEC bid. The company is a shipper on the Jetline, a pipeline owned by Buckeye Pipeline, that ships fuel from New Haven harbor, up to its terminus at Westover ARB. The company also owns and manages a terminal in Springfield, MA, with storage capacity of 40,000 barrels, and distributes diesel fuel, dyed diesel fuel, heating oils, as well as kerosene, premium and winter blends of all products. It operates its own truck fleet with a combined 70 trucks and 100 drivers.

The company maintains supply relationships with most major suppliers, and has a multitude of supply deals in place that include index deals, rack deals, spot purchases, and fixed forward contracts. Roberts Energy maintains its own commodities account with R.J. O'Brien for the specific purpose of hedging inventory that is in tank or in transit, and securing fixed-price forward contracts for its customers. The account is active and in good standing, and trading occurs on a daily basis.

The company recently signed a new banking agreement for \$18.3M, including a \$10M line of credit to support the working capital of the business. The company anticipates selling 80 million gallons of fuel in 2020, and transporting another 500 million gallons through its trucking division. It anticipates revenues of \$150M for Roberts Energy, and \$15M for Brown Bear Transportation.

004821 237 ALBANY ST. Vendor Number: 3106 SPRINGFIELD, MA 01105

D	ESCRIPTION	AMOUNT	DEDUCTION	NET AMOUNT
BID DEPOSIT	Bid Deposit	\$1,000.00	\$0.00	\$1,000.00
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ORIGINAL CHECK IS PRINTED ON CHEMICAL REACTIVE PAPER AND HAS MICRO PRINTING IN THE SIGNATURE LINE

Berkshire Bank
53-7169/2118

One Thousand Dollars And 00 Cents

PAY
TO THE
ORDER OF

Lower Pioneer Valley Education
174 Brush Hill
West Springfield MA 01089

DATE
ORDER OF

Vendor:

AUTHORIZED SIGNATURE

Berkshire Bank
53-7169/2118

OD4821

S3-7169/2118

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Vendor:
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AUTHORIZED SIGNATURE

"OO4B21" #211B71691#

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ROBERTS

237 ALBANY ST. SPRINGFIELD, MA 01105 004821