Bid Form Section 1: Franklin County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

1. Trailer Load Deliveries (minimum 7,000 gallons) \$. OOO \ per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ 2500 per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ DOO \ per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$2500 per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Name (Please Print): Fark RabeAS
Title:
Company: Pobers Frezy, LLC
Address: 237 Albany St
City/State/Zip: Springfield, or 01105
Phone: 4137369611 Fax: 4137818185 E-mail: frobers Crobertshiz.com

Bid Form Section 1: Franklin County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

1. Trailer Load Deliveries (minimum 7,000 gallons) \$ per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$3500per Gallon (to 4 decimal places)
OPTION 2
Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$5500 per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Name (Please Print):
Title: Chief Financial Officer
Company:Dennis K. Burke, Inc.
Address: 555 Constitution Drive
City/State/Zip: Taunton, MA 02780
Phone: 800-289-2875 Fax: 617-884-7638 E-mail: joe.cote@burkeoil.com

Bid Form Section 1: Franklin County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

item 9 of these bid specifications, for delivered various grades of unleaded gasoline:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 0.2600 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ 0.3000 per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 0.4900 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ 0.5300 per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Title: President & CEO
Company: East River Energy, Inc.
Address: 401 Soundview Road, P.O. Box 388
City/State/Zip: Guilford, CT 06437
Phone: 800-336-3762 Fax: 203-453-3899 E-mail: mel@eastriverenergy.com Maryanne E. Little Bid & Proposal Manager



Bid Form Section 1: Franklin County

Each Section shall apply only to the Awarding Authorities listed in the Section. OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A,

item 9 of these bid specifications, for delivered various grades of unleaded gasoline:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$+0.1121 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ _+0.4000 _per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$+0.2871 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ _+0.5794 _ per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Title: Vice President
Company: Petroleum Traders Corporation
Address: 7120 Pointe Inverness Way
City/State/Zip: Fort Wayne, IN 46804
Phone: 800-348-3705, option 4Fax: 260-203-3820 E-mail: gnewton@petroleumtraders.com



Santa Buckley Energy, Inc. P.O. Box 1141 Bridgeport, CT 06601-1141

P 800-800-4427 F 203-367-2412

Lower Pioneer Valley Educational Collaborative
Paul W. Schroeder
Manager, Energy Services
174 BRUSH HILL AVENUE, WEST SPRINGFIELD, MA 01089

Dear Paul,

Unfortunately, Santa Buckley Energy Inc. is withdrawing both the Diesel bid and the Unleaded Gasoline bid. As discussed, the calculations made on the fixed price portions of the bids were based on NYMEX's (RBOB & HO) monthly contracts. This was an oversite, and we will not be able to perform based on the January 2018 contract only.

Thank you for your consideration. We look forward to working with you and the Lower Pioneer Valley Educational Collaborative on future bids.

Sincerely,

Bryan O'Connor Petroleum Sales Manager

Santa Buckley Energy

Santa Buckley Energy, Inc. 154 Admiral Street • Bridgeport, CT 06605 (O) 203-362-3332,1367 • (C) 203-260-7440 • (F) 203-367-2412

Attachment 3

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

(Signature of individual submitting bid or

proposal)

(Name of Business)

Unleaded Gasoline Invitation for Bids

Attachment 4

TAX COMPLIANCE CERTIFICATION

Pursuant to M.G.L. Chapter 62C, § 49A, I certify under penalties of perjury that I have, to my best knowledge and belief, complied with the law of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

Social Security Number or Federal Identification Number

or Business or Corporate Name

by:

Signature of Individual Corporate Officer (if applicable)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/9/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER			CONYACT Jenna Rodrigue, CISR	
Webber & Grinnell			PHONE (AC. No. Ext): (413) 586-0111 FAX (AC. No.): (413) 5	86-6481
8 North King Street			E-MAIL ADDRESS: jrodrigue@webberandgrinnell.com	
			INSURER(S) AFFORDING COVERAGE	NAIC #
Northampton	MA	01060	INSURER A :Philadelphia Insurance Company	23850
INSURED			INSURER B MA Trade SIG/CoveRisk	16608
Roberts Energy Group			INSURER C Acadia Insurance Company	31325
Roberts Energy LLC			INSURER D:	
275 Albany Street			INSURER E:	
Springfield	MA	01105	INSURER F:	

COVERAGES CERTIFICATE NUMBER 2xp 11/2017 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR		TYPE OF INSURANCE	ADDL INSD	SUBR	POLICY NUMBER	POLICY EFF (MWDD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	X	COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE \$ 1,000,000
А		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000
					PHPK1566780	11/1/2016	11/1/2017	MED EXP (Any one person) \$ 5,000
1								PERSONAL & ADVINJURY \$ 1,000,000
	GEN	I'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 2,000,000
	X	POLICY PRO: LOC						PRODUCTS - COMP/OP AGG \$ 2,000,000
		OTHER:						Empl Practices Liab Ins \$ 250,000
	AUT	OMOBILE LIABILITY						COMBINED SINGLE LIMIT \$ 2,000,000 (Ea accident)
A		ANY AUTO						BODILY INJURY (Per person) \$
^	П	ALL OWNED X SCHEDULED AUTOS		ľ	PEPK1566785	11/1/2016	11/1/2017	BODILY INJURY (Per accident) \$
•	X	HIRED AUTOS X NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)
1	П							Uninsured motorist BI split fimit \$ 250,000
	X	UMBRELLA LIAB OCCUR						EACH OCCURRENCE \$ 5,000,000
l a		EXCESS LIAB CLAIMS-MADE						AGGREGATE \$ 5,000,000
"		DED RETENTION \$			PHUBS60667	11/1/2016	11/1/2017	s
		RKERS COMPENSATION EMPLOYERS' LIABILITY						X PER OTH-
	ANY	PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L EACH ACCIDENT \$ 500,000
В	(Mar	ICERMEMBER EXCLUDED? Idatory in NH)	N/A		021-004100198117	1/1/2017	1/1/2018	E.L. DISEASE - EA EMPLOYEE \$ 500,000
	of yes	s, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT \$ 500,000
С	Tr	ansportation			CIM5276226	11/1/2016	11/1/2017	Single Conveyance/\$30,000 Deduct/1,000
							<u> </u>	

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Pioneer Valley Educational Collaborative is listed as Additional Insured with respects to General
Liability as per the terms and conditions of the policy.

CERTIFICATE HOLDER	CANCELLATION
Pioneer Valley Educational Collaborative 175 Brush Hill Avenue West Springfield, MA 01089	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
west opingridia, in olous	AUTHORIZED REPRESENTATIVE
	J Rodrigue, CISR/JER

© 1988-2014 ACORD CORPORATION. All rights reserved.

Attachment 5 BUSINESS REFERENCE FORM

Bidder: Koberts Energy LLC
Bid: Unleaded Gasoline
The Bidder must provide 3 business references from Massachusetts based companies, schools, institutions or governments indicating their names, addresses, telephone numbers, contact persons, dates of service and annual volume of fuel service. The references will demonstrate that during at least the past five (5) years, the bidder has provided safe and efficient services for organizations which have needs that are similar to those of this cooperative. One reference will be from a former customer no longer buying diesel from the bidder. Reference Name: Contact: Paul Schroed (Address: 174 Brush Hill Aw V. Stright MA Phone #: (40) 735-2200 Fax: 43-735-2280 E-mail: paul@ijod.net Dates of Service: 5 Product Provided: GSoline, diese, kains of gallons
Address: 12 Olive St. Svitc2, Greatield MA 01301 Phone #: (413) 774-3167
Fax: 413-774-3169 E-mail: 5113 + 4r cog.org
Dates of Service: 5+ 45 Product Provided: 950 Product Provided:
Approximate Annual Volume: 2001000 gallons
•
Former Customer:
Reference Name: City of Warvel Contact: May Latentaine
Address: 3275 Past Rd Warwick KL 02886 Phone #: (401) 738-2009
Dates of Service: 4-17-cused Product Provided: diesel
Approximate Annual Volume:\ \ \ \ \ \ \ \ \ gallons

Roberts Energy, Financial Narrative for LPVEC Bid

Roberts Energy is a Massachusetts based limited liability company, headquartered in Springfield, MA. The business was incorporated in August of 2016 and operational on November 1st, 2016. In late 2016, F.L. Roberts & Co., Inc. divested its retail assets including its gas stations, car washes, and Jiffy Lubes, in order to facilitate the retirement of its majority shareholder, Steven Roberts. Frank Roberts, greatgrandson of the founder, purchased the remaining wholesale, commercial fuel, and transportation businesses. The business was spun off into two entities: Roberts Energy, LLC a fuel supplier, and Brown Bear Transportation, LLC, a common carrier of motor fuels and heating fuels.

Roberts Energy, LLC currently supplies over 500 commercial customers in five states, including portions of the current LPVEC bid. The company is a shipper on the Jetline, a pipeline owned by Buckeye Pipeline, that ships fuel from New Haven harbor, up to its terminus at Westover ARB. The company also owns and manages a terminal in Springfield, MA, with storage capacity of 40,000 barrels, and distributes diesel fuel, dyed diesel fuel, heating oils, as well as kerosene, premium and winter blends of all products. It operates its own truck fleet with a combined 15 trucks, and 30 drivers (between the two entities).

The company maintains supply relationships with most major suppliers, and has a multitude of supply deals in place that include index deals, rack deals, spot purchases, and fixed forward contracts. Roberts Energy maintains its own commodities account with R.J. O'Brien for the specific purpose of hedging inventory that is in tank or in transit, and securing fixed-price forward contracts for its customers. The account is active and in good standing, and trading occurs on a daily basis.

From a financial standpoint, the company has very little debt. There is no senior term debt on the business, and the assets were purchased with a combination of equity from the principal and subordinated debt from the principal and other members of the Roberts Family. The company also secured, for a 3-year term, an asset-based line of credit with People's United Business Capital for \$5,000,000, and a \$500,000 line of credit for capital expenditures. The purpose of the credit line is to finance the working capital and inventory required to run a commodity-based business of its size, and People's United was selected as the lender for the experience and expertise in financing similar businesses.

While no full year results are available, the wholesale division within F.L. Roberts earned approximately \$2,000,000 of EBITDA in 2015 and 2016, and the company expects to continue those results in 2017. The company employs 40 people, and anticipates selling 75 million gallons in 2017.

73R

To the Order of

Reference_

ONE THOUSAND DOLLARS AND ZERO CENTS

\$#######1,000.00######

LOWER PIONEER VALLEY EDUCATION COLLABORATIVE

Date 05/10/2017

Cashier's Check

8771388 46109-A136AJB

Member FDIC CK-002

CASHIER'S CHECK

Notice to Customers: The purchase of an indemnity bond may be required before this check will be replaced or refunded in the event it is bost misplaced or stolen.

"B 7 ? 1 3 B B II"

Bid Form Section 2: Hampshire County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

I. Trailer Load Deliveries (minimum 7,000 gallons) \$
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.1350 per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.2850 per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Name (Please Print): Frank Pobelts
Title: President
Company: Roberts Fregy, LLC
Address: 237 Albany St
City/State/Zip: Spingfield, MA 01105
Phone: 4137369611 Fax: 4137818185 E-mail: troberts@robertsnrg.com

Bid Form Section 2: Hampshire County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

tem 9 of these bid specifications, for delivered various grades of unleaded gasoline:
. Trailer Load Deliveries (minimum 7,000 gallons) \$0450 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$1250per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
. Trailer Load Deliveries (minimum 7,000 gallons) \$2490 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$2690per Gallon (to 4 decimal places)
do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Name (Please Print):Joseph Cote
Title: Chief Financial Officer
Company: Dennis K. Burke, Inc.
Address: 555 Constitution Drive
City/State/Zip:Taunton, MA 02780
Phone: 800-289-2875 Fax: 617-884-7638 F-mail: joe.cote@burkeoil.com

Bid Form Section 2: Hampshire County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 0.1681 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ 0.2600 per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 0.3981 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$\ 0.4900 \text{per Gallon (to 4 decimal places)}
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Title: President & CEO
Company: East River Energy, Inc.
Address: 401 Soundview Road, P.O. Box 388
City/State/Zip: Guilford, CT 06437
Phone: 800-336-3762 Fax: 203-453-3899 E-mail: mel@eastriverenergy.com Maryanne E. Little Bid & Proposal Manager

Bid Form Section 2: Hampshire County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

1. Trailer Load Deliveries (minimum 7,000 gallons) \$+0.0908 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ _+0.1200 _per Gallon (to 4 decimal places)
OPTION 2
Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$+0.2138 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$+0.2474per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Utileaded Gasoline as specified: Signature: Date: 5/9/2017
Name (Please Print): Linda Stephens
Title: Vice President
Company: Petroleum Traders Corporation
Address:7120 Pointe Inverness Way
City/State/Zip: Fort Wayne, IN 46804
Phone: 800-348-3705, option 4Fax: 260-203-3820 E-mail: gnewton@petroleumtraders.com



Santa Buckley Energy, Inc. P.O. Box 1141 Bridgeport, CT 06601-1141

P 800-800-4427 F 203-367-2412

Lower Pioneer Valley Educational Collaborative
Paul W. Schroeder
Manager, Energy Services
174 BRUSH HILL AVENUE, WEST SPRINGFIELD, MA 01089

Dear Paul,

Unfortunately, Santa Buckley Energy Inc. is withdrawing both the Diesel bid and the Unleaded Gasoline bid. As discussed, the calculations made on the fixed price portions of the bids were based on NYMEX's (RBOB & HO) monthly contracts. This was an oversite, and we will not be able to perform based on the January 2018 contract only.

Thank you for your consideration. We look forward to working with you and the Lower Pioneer Valley Educational Collaborative on future bids.

Sincerely,

Bryan O'Connor Petroleum Sales Manager

Santa

Santa Buckley Energy, Inc. 154 Admiral Street • Bridgeport, CT 06605 (O) 203-362-3332,1367 • (C) 203-260-7440 • (F) 203-367-2412

Attachment 3

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

(Signature of individual submitting bid or

proposal)

Kobets Fregy, LLC (Name of Business)

Unleaded Gasoline Invitation for Bids

Attachment 4

TAX COMPLIANCE CERTIFICATION

Pursuant to M.G.L. Chapter 62C, § 49A, I certify under penalties of perjury that I have, to my best knowledge and belief, complied with the law of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

Social Security Number or Busines
Federal Identification Number

Business or Corporate Name

by:

Signature of Individual Corporate Officer (if applicable)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/9/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER			CONTACT Jenna Rodrigue, CISR	
Webber & Grinnell			PHONE (A/C. No. Ext): (413) 586-0111 (A/C.)	No): (413) 586-6481
8 North King Street			E-MAIL ADDRESS: jrodrigue@webberandgrinnell.co	m
			INSURER(S) AFFORDING COVERAGE	NAIC #
Northampton	MA	01060	INSURER A :Philadelphia Insurance Compan	y 23850
INSURED			INSURER B MA Trade SIG/CoveRisk	16608
Roberts Energy Group			INSURER C: Acadia Insurance Company	31325
Roberts Energy LLC			INSURER D:	
275 Albany Street			INSURER E:	
Springfield	MA	01105	INSURER F:	
			•	

COVERAGES CERTIFICATE NUMBER: Exp 11/2017 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE		ADDL INSD	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MWDD/YYYY)	LIMITS	S	-
	X	COMMERCIAL GENERAL LIABILITY							s	1,000,000
A		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	50,000
					PHPK1566780	11/1/2016	11/1/2017	MED EXP (Any one person)	\$	5,000
								PERSONAL & ADV INJURY	\$	1,000,000
	GEN	IL AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	s	2,000,000
	X	POLICY PRO: LOC						PRODUCTS - COMP/OP AGG	\$	2,000,000
		OTHER:							5	250,000
	AUT	OMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$	2,000,000
A		ANY AUTO						BODILY INJURY (Per person)	\$	
••		ALL OWNED X SCHEDULED AUTOS			PHPK1566785	11/1/2016	11/1/2017		\$	
	X	HIRED AUTOS X NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	\$	
								Uninsured motorist BI split limit	\$	250,000
	X	UMBRELLA LIAB OCCUR						EACH OCCURRENCE	\$	5,000,000
А		EXCESS LIAB CLAIMS-MADE	i					AGGREGATE	s	5,000,000
		DED RETENTION \$			PHUB560667	11/1/2016	11/1/2017		\$	
		RKERS COMPENSATION EMPLOYERS' LIABILITY						X PER OTH-		
	ANY	PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L. EACH ACCIDENT	\$	500,000
	3 (Mandatory in NH)				021-004100198117	1/1/2017	1/1/2018	E.L. DISEASE - EA EMPLOYEE	\$	500,000
		s, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$	500,000
С	Tr	ansportation			CIM5276226	11/1/2016	11/1/2017	Single Conveyance/\$30,000		Deduct/1,000
	<u> </u>		l			<u> </u>	<u> </u>			

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Pioneer Valley Educational Collaborative is listed as Additional Insured with respects to General
Liability as per the terms and conditions of the policy.

CERTIFICATE HOLDER	OAROLLEATION
Pioneer Valley Educational Collaborative 175 Brush Hill Avenue West Springfield, MA 01089	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	AUTHORIZED REPRESENTATIVE
	J Rodrigue, CISR/JER

CANCELLATION

© 1988-2014 ACORD CORPORATION. All rights reserved.

OFOTICIOATE HOLDED

Unleaded Gasoline Invitation for Bids

Attachment 5 BUSINESS REFERENCE FORM

DOUNTESS KEI EKENGE FOKM
Bidder: Roberts Energy LLC
Bid: Unleaded Gasoline
The Bidder must provide 3 business references from Massachusetts based companies, schools, institutions or governments indicating their names, addresses, telephone numbers, contact persons, dates of service and annual volume of fuel service. The references will demonstrate that during at least the past five (5) years, the bidder has provided safe and efficient services for organizations which have needs that are similar to those of this cooperative. One reference will be from a former customer no longer buying diesel from the bidder.
Reference Name: LPVEC contact: Paul Schroeder
Address: 174 Brush Hill Ame W. Stirstell MA Phone #: (41) 735-2200
Fax: 413-735-2280 E-mail: paul@ijod.net
Dates of Service: 5 + 45 Product Provided: GGSoline, diesa, Leating of
Approximate Annual Volume: \(\lambda \times \cdot
Reference Name: FRCOG Address: 12 Olive St. Svitc2, Greatfield MA 51301 Phone #: (413) 774-3167 Fax: 413-774-3169 E-mail: 5743 Fr cog.org Dates of Service: 5t yrs Product Provided: 4350 Approximate Annual Volume: 200,000 gallons
Reference Name: City of Warwick Contact: May La Fontaine Address: 3275 Post Rd Warwick RI 02886 Phone #: (401) 738-2009 Fax: 401-738-2012 E-mail: Mary la fontaine @ warwichi. com Dates of Service: 4-17-curent Product Provided: diese
Approximate Appual Volume: \ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\

Roberts Energy, Financial Narrative for LPVEC Bid

Roberts Energy is a Massachusetts based limited liability company, headquartered in Springfield, MA. The business was incorporated in August of 2016 and operational on November 1st, 2016. In late 2016, F.L. Roberts & Co., Inc. divested its retail assets including its gas stations, car washes, and Jiffy Lubes, in order to facilitate the retirement of its majority shareholder, Steven Roberts. Frank Roberts, greatgrandson of the founder, purchased the remaining wholesale, commercial fuel, and transportation businesses. The business was spun off into two entities: Roberts Energy, LLC a fuel supplier, and Brown Bear Transportation, LLC, a common carrier of motor fuels and heating fuels.

Roberts Energy, LLC currently supplies over 500 commercial customers in five states, including portions of the current LPVEC bid. The company is a shipper on the Jetline, a pipeline owned by Buckeye Pipeline, that ships fuel from New Haven harbor, up to its terminus at Westover ARB. The company also owns and manages a terminal in Springfield, MA, with storage capacity of 40,000 barrels, and distributes diesel fuel, dyed diesel fuel, heating oils, as well as kerosene, premium and winter blends of all products. It operates its own truck fleet with a combined 15 trucks, and 30 drivers (between the two entities).

The company maintains supply relationships with most major suppliers, and has a multitude of supply deals in place that include index deals, rack deals, spot purchases, and fixed forward contracts. Roberts Energy maintains its own commodities account with R.J. O'Brien for the specific purpose of hedging inventory that is in tank or in transit, and securing fixed-price forward contracts for its customers. The account is active and in good standing, and trading occurs on a daily basis.

From a financial standpoint, the company has very little debt. There is no senior term debt on the business, and the assets were purchased with a combination of equity from the principal and subordinated debt from the principal and other members of the Roberts Family. The company also secured, for a 3-year term, an asset-based line of credit with People's United Business Capital for \$5,000,000, and a \$500,000 line of credit for capital expenditures. The purpose of the credit line is to finance the working capital and inventory required to run a commodity-based business of its size, and People's United was selected as the lender for the experience and expertise in financing similar businesses.

While no full year results are available, the wholesale division within F.L. Roberts earned approximately \$2,000,000 of EBITDA in 2015 and 2016, and the company expects to continue those results in 2017. The company employs 40 people, and anticipates selling 75 million gallons in 2017.

73R

To the Order of

ONE THOUSAND DOLLARS AND ZERO CENTS

\$#######1,000.00#####

LOWER PIONEER VALLEY EDUCATION COLLABORATIVE

Reference_

Date 05/10/2017

8771388 46109-A136AJB

CASHIER'S CHECK

Notice to Customers: The purchase of an indemnity bond may be required before this check will be replaced or refunded in the event it is lost, misplaced or stolen.

#56271257888 #15000542#

Member FDX CK-002

Cashier's Check

Bid Form Section 3: Hampden County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

1. Trailer Load Deliveries (minimum 7,000 gallons) \$ _ 0395 per Gallon (to 4 decimal places)

2. Less than Trailer Load Deliveries (minimum 1,000 gallons) 3 1/2 (5 per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$ 1895 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$.2775 per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Name (Please Print): Thuk Roberts
Title: President
Company: Roberts Every, LLC
Address: 237 Albany St.
City/State/Zip: Springfield MA 01105
Phone: 4137369611 Fax: 4137818185 E-mail: Frohetse abertsurg.com

Bid Form Section 3: Hampden County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A.

tem 9 of these bid specifications, for delivered various grades of unleaded gasoline:
. Trailer Load Deliveries (minimum 7,000 gallons) \$0390 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$1250per Gallon (to 4 decimal places)
OPTION 2 Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$2550 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$2750per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Date: 5/10/2017
Name (Please Print):Joseph Cote
Title: Chief Financial Officer
Company: Dennis K. Burke, Inc.
Address: 555 Constitution Drive
City/State/Zip:Taunton, MA 02780
800 280 2875 Fam. 617 884 7638 E mail: ioe cote@burkeoil.com

Bid Form Section 3: Hampden County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

. Trailer Load Deliveries (minimum 7,000 gallons) \$ 0.1694 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$ 0.2674 per Gallon (to 4 decimal places)
OPTION 2
Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
. Trailer Load Deliveries (minimum 7,000 gallons) \$ 0.3994 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$\text{0.4974} \text{per Gallon (to 4 decimal places)}
do hereby agree to supply and deliver Unleaded Gasoline as specified: Date: 5/10/2017
Name (Please Print): Donald M. Herzog
Title: President & CEO
Company: East River Energy, Inc.
Address: 401 Soundview Road, P.O. Box 388
City/State/Zip: Guilford, CT 06437
Phone: 800-336-3762 Fax: 203-453-3899 E-mail: mel@eastriverenergy.com Maryanne E. Little Bid & Proposal Manager

Bid Form Section 3: Hampden County

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A,

item 9 of these bid specifications, for delivered various grades of unleaded gasoline:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$+0.0718 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$\(\begin{array}{c} +0.1500\\ \end{array}\) per Gallon (to 4 decimal places)
OPTION 2
Fixed Price Futures Program
Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:
1. Trailer Load Deliveries (minimum 7,000 gallons) \$+0.2048 per Gallon (to 4 decimal places)
2. Less than Trailer Load Deliveries (minimum 1,000 gallons) \$\(\begin{array}{c} +0.2774\\ \end{array}\) per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature: Date: 5/9/2017
Name (Please Print): Linda Stephens
Title: Vice President
Company: Petroleum Traders Corporation
Address: 7120 Pointe Inverness Way
City/State/Zip: Fort Wayne, IN 46804
Phone: 800-348-3705, option 4 Fax: 260-203-3820 E-mail: gnewton@petroleumtraders.com



Santa Buckley Energy, Inc. P.O. Box 1141 Bridgeport, CT 06601-1141

P 800-800-4427 F 203-367-2412

Lower Pioneer Valley Educational Collaborative
Paul W. Schroeder
Manager, Energy Services
174 BRUSH HILL AVENUE, WEST SPRINGFIELD, MA 01089

Dear Paul,

Unfortunately, Santa Buckley Energy Inc. is withdrawing both the Diesel bid and the Unleaded Gasoline bid. As discussed, the calculations made on the fixed price portions of the bids were based on NYMEX's (RBOB & HO) monthly contracts. This was an oversite, and we will not be able to perform based on the January 2018 contract only.

Thank you for your consideration. We look forward to working with you and the Lower Pioneer Valley Educational Collaborative on future bids.

Sincerely,

Bryan O'Connor Petroleum Sales Manager

Santa Buckley Livery

Santa Buckley Energy, Inc. 154 Admiral Street • Bridgeport, CT 06605 (O) 203-362-3332,1367 • (C) 203-260-7440 • (F) 203-367-2412

Attachment 3

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

(Signature of individual submitting bid or

proposal)

Koberts Fregy, LLC
(Name of Business)

Attachment 4

TAX COMPLIANCE CERTIFICATION

Pursuant to M.G.L. Chapter 62C, § 49A, I certify under penalties of perjury that I have, to my best knowledge and belief, complied with the law of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

Social Security Number or Business
Federal Identification Number

Business or Corporate Name

by:

Signature of Individual Corporate Officer (if applicable)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/9/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER			CONTACT Jenna Rodrigue, CISR					
Webber & Grinnell			PHONE (AIC, No. Ext): (413) 586-0111 FAX (AIC, No): (413) 5	86-6481				
8 North King Street			E-MAIL ADDRESS: jrodrigue@webberandgrinnell.com					
			(NSURER(S) AFFORDING COVERAGE	NAIC #				
Northampton	MA	01060	INSURER A:Philadelphia Insurance Company	23850				
INSURED			INSURER BMA Trade SIG/CoveRisk	16608				
Roberts Energy Group			INSURER C Acadia Insurance Company	31325				
Roberts Energy LLC			INSURER D:					
275 Albany Street			INSURER E :					
Springfield	MA	01105	INSURER F:					
001/504.050		OFFICIAL TENUMBER TO 11 /00	17					

COVERAGES CERTIFICATE NUMBER: Exp 11/2017 REVISION NUMBER: THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD

INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR	R TYPE OF INSURANCE		ADDL	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP	LIMITS
	X	COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE \$ 1,000,00
A		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED \$ 50,00
					PHPK1566780	11/1/2016	11/1/2017	MED EXP (Any one person) \$ 5,00
								PERSONAL & ADV INJURY \$ 1,000,00
	GEN	L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 2,000,00
	X	POLICY PRO- LOC						PRODUCTS - COMP/OP AGG \$ 2,000,00
		OTHER:						Empl Practices Liab Ins \$ 250,00
	ΑUΊ	OMOBILE LIABILITY			-			COMBINED SINGLE LIMIT S 2,000,00
A		ANY AUTO						BODILY INJURY (Per person) \$
^		ALL OWNED X SCHEDULED AUTOS			PEPK1566785	11/1/2016	11/1/2017	BODILY INJURY (Per accident) \$
	X	HIRED AUTOS X NON-OWNED AUTOS				'		PROPERTY DAMAGE (Per accident)
								Uninsured motorist BI split limit \$ 250,00
	X	UMBRELLA LIAB OCCUR						EACH OCCURRENCE \$ 5,000,00
A		EXCESS LIAB CLAIMS-MADE						AGGREGATE \$ 5,000,00
		DED RETENTION \$			PHUB560667	11/1/2016	11/1/2017	\$
		RKERS COMPENSATION EMPLOYERS' LIABILITY						X PER OTH-
1	ANY	PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L. EACH ACCIDENT \$ 500,00
В	- {				021-004100198117	1/1/2017	1/1/2018	E.L. DISEASE - EA EMPLOYEE \$ 500,00
	H ye	s, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT \$ 500,00
С	Tr	ansportation			CIM5276226	11/1/2016	11/1/2017	Single Conveyance/\$30,000 Deduct/1,00
	<u> </u>					<u> </u>	1	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Pioneer Valley Educational Collaborative is listed as Additional Insured with respects to General Liability as per the terms and conditions of the policy.

CERTIFICATE HOLDER	CANCELLATION
Pioneer Valley Educational Collaborative 175 Brush Hill Avenue West Springfield, MA 01089	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
most openingenous, in vavor	AUTHORIZED REPRESENTATIVE
	I Podrigue CISP/IEP

Attachment 5 BUSINESS REFERENCE FORM

DOSINEOS NEI ENERCE FORM
Bidder: Roberts Energy LLC
Bid: Unleaded Gasoline
The Bidder must provide 3 business references from Massachusetts based companies, schools, institutions or governments indicating their names, addresses, telephone numbers, contact persons, dates of service and annual volume of fuel service. The references will demonstrate that during at least the past five (5) years, the bidder has provided safe and efficient services for organizations which have needs that are similar to those of this cooperative. One reference will be from a former customer no longer buying diesel from the bidder. Reference Name:
Address: 174 Brush Hill Ame V. Srinfell MA Phone #: (41) 735-2200
Fax: 413-735-2280 E-mail: paul@ijod.net
Dates of Service: 5 + 45 Product Provided: (1950line, diesa, heating of
Approximate Annual Volume: gallons
Reference Name: FRCOG Address: 12 Olive St. Svitc2, Greated MA 51301 Phone #: (413) 774-3167 Fax: 413-774-3169 E-mail: 5-12 ft cog.org Dates of Service: 5t yrs Product Provided: 9550ine, disself Approximate Annual Volume: 200,000 gallons
Reference Name: City of Warwick RJ Od886 Phone #: (401) 738-2009 Fax: 401-738-2012 E-mail: Mary, lafontaine @ warwichii. com Dates of Service: 417-curent Product Provided: diese Approximate Annual Volume: MM gallons

Roberts Energy, Financial Narrative for LPVEC Bid

Roberts Energy is a Massachusetts based limited liability company, headquartered in Springfield, MA. The business was incorporated in August of 2016 and operational on November 1st, 2016. In late 2016, F.L. Roberts & Co., Inc. divested its retail assets including its gas stations, car washes, and Jiffy Lubes, in order to facilitate the retirement of its majority shareholder, Steven Roberts. Frank Roberts, greatgrandson of the founder, purchased the remaining wholesale, commercial fuel, and transportation businesses. The business was spun off into two entities: Roberts Energy, LLC a fuel supplier, and Brown Bear Transportation, LLC, a common carrier of motor fuels and heating fuels.

Roberts Energy, LLC currently supplies over 500 commercial customers in five states, including portions of the current LPVEC bid. The company is a shipper on the Jetline, a pipeline owned by Buckeye Pipeline, that ships fuel from New Haven harbor, up to its terminus at Westover ARB. The company also owns and manages a terminal in Springfield, MA, with storage capacity of 40,000 barrels, and distributes diesel fuel, dyed diesel fuel, heating oils, as well as kerosene, premium and winter blends of all products. It operates its own truck fleet with a combined 15 trucks, and 30 drivers (between the two entities).

The company maintains supply relationships with most major suppliers, and has a multitude of supply deals in place that include index deals, rack deals, spot purchases, and fixed forward contracts. Roberts Energy maintains its own commodities account with R.J. O'Brien for the specific purpose of hedging inventory that is in tank or in transit, and securing fixed-price forward contracts for its customers. The account is active and in good standing, and trading occurs on a daily basis.

From a financial standpoint, the company has very little debt. There is no senior term debt on the business, and the assets were purchased with a combination of equity from the principal and subordinated debt from the principal and other members of the Roberts Family. The company also secured, for a 3-year term, an asset-based line of credit with People's United Business Capital for \$5,000,000, and a \$500,000 line of credit for capital expenditures. The purpose of the credit line is to finance the working capital and inventory required to run a commodity-based business of its size, and People's United was selected as the lender for the experience and expertise in financing similar businesses.

While no full year results are available, the wholesale division within F.L. Roberts earned approximately \$2,000,000 of EBITDA in 2015 and 2016, and the company expects to continue those results in 2017. The company employs 40 people, and anticipates selling 75 million gallons in 2017.

73R

To the Order of

Reference_

ONE THOUSAND DOLLARS AND ZERO CENTS

\$#######1,000.00#####

LOWER PIONEER VALLEY EDUCATION COLLABORATIVE

Date 05/10/2017

Cashier's Check

8771388 46109-A136AJ8

CASHIER'S CHECK

Notice to Customers: The purchase of an Indemnity sond may be required before this check will be replaced or refunded in the event it is lost misplaced or stolen.

"B 2 7 1 3 B B II

#221172186# #17000295#

Member FDXC CX 002

Bid Form Section 4: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1 Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$ __ 1850 per Gallon (to 4 decimal places)

OPTION 2 Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$.2525 per Gallon (to 4 decimal places)

I do hereby agree to supply and deliver Unleaded Gasoline as specified:

Bid Form Section 4: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$ ____.1962____ per Gallon (to 4 decimal places)

OPTION 2 Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

executed, as the index:
Metered Pump Truck Deliveries (less than 1,000 gallons) \$3890 per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified:
Signature:
Name (Please Print): Joseph Cote
Title: Chief Financial Officer
Company: Dennis K. Burke, Inc.
Address: 555 Constitution Drive
City/State/Zip: Taunton, MA 02780
Phone: 800-289-2875 Fax: 617-884-7638 E-mail: joe.cote@burkeoil.com

Bid Form Section 4: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

Metered Pump Truck Deliveries (less than 1,000 gallons) \$ 0.9700

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

OPTION 2 Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

executed, as the index:	000 1000 100 100
Metered Pump Truck Deliveries (less than 1,000 gallons) \$ 0.9700	_ per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as	specified:
Signature:	Date: <u>5/10/2017</u>
Name (Please Print): Donald M. Herzog	
Title: President & CEO	
Company: East River Energy, Inc.	
Address: 401 Soundview Road, P.O. Box 388	
City/State/Zip: Guilford, CT 06437	
Phone: 800-336-3762 Fax: 203-453-3899 E-mai	I: mel@eastriverenergy.com

per Gallon (to 4 decimal places)

Bid Form Section 4: Metered Pump Truck

Each Section shall apply only to the Awarding Authorities listed in the Section.

OPTION 1

Daily New Haven Low, Unbranded Ethanol, Spot Market Price

Vendors Margin and Overhead above the low daily New Haven Spot Market price, as defined in Section A, item 9 of these bid specifications, for delivered various grades of unleaded gasoline:

Metered Pump Truck Deliveries (less than 1,000 gallons) \$ NO BID per Gallon (to 4 decimal places)

OPTION 2 Fixed Price Futures Program

Vendor's Margin and Overhead, as defined in Section A, Item 9 of these bid specifications, for delivered Regular Unleaded Ethanol Gasoline using NYMEX, RBOB, January 2018 closing price on the day buy order is executed, as the index:

executed, as the macx.
Metered Pump Truck Deliveries (less than 1,000 gallons) \$ NO BID per Gallon (to 4 decimal places)
I do hereby agree to supply and deliver Unleaded Gasoline as specified: Signature:
Name (Please Print): Linda Stephens
Title: Vice President
Company: Petroleum Traders Corporation
Address: 7120 Pointe Inverness Way
City/State/Zip: Fort Wayne, IN 46804
Phone: 800-348-3705, option 4 Fax: 260-203-3820 E-mail: gnewton@petroleumtraders.com



Santa Buckley Energy, Inc. P.O. Box 1141 Bridgeport, CT 06601-1141

P 800-800-4427 F 203-367-2412

Lower Pioneer Valley Educational Collaborative
Paul W. Schroeder
Manager, Energy Services
174 BRUSH HILL AVENUE, WEST SPRINGFIELD, MA 01089

Dear Paul,

Unfortunately, Santa Buckley Energy Inc. is withdrawing both the Diesel bid and the Unleaded Gasoline bid. As discussed, the calculations made on the fixed price portions of the bids were based on NYMEX's (RBOB & HO) monthly contracts. This was an oversite, and we will not be able to perform based on the January 2018 contract only.

Thank you for your consideration. We look forward to working with you and the Lower Pioneer Valley Educational Collaborative on future bids.

Sincerely,

Bryan O'Connor Petroleum Sales Manager

Santa

Santa Buckley Energy, Inc. 154 Admiral Street • Bridgeport, CT 06605 (O) 203-362-3332,1367 • (C) 203-260-7440 • (F) 203-367-2412

Attachment 3

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

(Signature of individual submitting bid or

proposal)

(Name of Business)

Unleaded Gasoline Invitation for Bids

Attachment 4

TAX COMPLIANCE CERTIFICATION

Pursuant to M.G.L. Chapter 62C, § 49A, I certify under penalties of perjury that I have, to my best knowledge and belief, complied with the law of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

Social Security Number or Federal Identification Number

br Business or Corporate Name

by:

Signature of Individual Corporate Officer (if applicable)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/9/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER			CONTACT Jenna Rodrigue, CISR			
Webber & Grinnell			PHONE (A13) 586-0111 FAX (A/C, No): (413) 586-6481			
8 North King Street			PHONE (AC. No. Ext): (413) 586-0111 FAX (A/C. No. (413) 586-6481 E-MAIL ADDRESS; jrodrigue@webberandgrinnell.com			
			INSURER(S) AFFORDING COVERAGE	NAIC#		
Northampton	MA	01060	INSURER A :Philadelphia Insurance Company	23850		
INSURED			INSURER B MA Trade SIG/CoveRisk	16608		
Roberts Energy Group			INSURER C: Acadia Insurance Company	31325		
Roberts Energy LLC			INSURER D:			
275 Albany Street			INSURER E :			
Springfield	MA	01105	INSURER F:			

COVERAGES CERTIFICATE NUMBER:Exp 11/2017 **REVISION NUMBER:** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS,

E	EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.								
INSR LTR		TYPE OF INSURANCE	ADDL	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP	LIMITS	
A	X	CLAIMS-MADE X OCCUR						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$	1,000,000 50,000
"					PHPK1566780	11/1/2016	11/1/2017	MED EXP (Any one person) \$	5,000
1								PERSONAL & ADV INJURY \$	1,000,000
	GEI	YL AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$	2,000,000
l	X	POLICY PRO- LOC						PRODUCTS - COMPIOP AGG \$	2,000,000
i		OTHER:		1				Empl Practices Liab Ins \$	250,000
	AU1	FOMOBILE LIABILITY				•		COMBINED SINGLE LIMIT (Ea accident)	2,000,000
١,		ANY AUTO						BODILY INJURY (Per person) \$	
A		ALL OWNED X SCHEDULED AUTOS			PHPK1566785	11/1/2016	11/1/2017	BODILY INJURY (Per accident) \$	
	х	HIRED AUTOS X NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident) \$	
		<u> </u>			<u></u>			Uninsured motorist 81 sptit timit	250,000
	X	UMBRELLA LIAB OCCUR						EACH OCCURRENCE \$	5,000,000
A		EXCESS LIAB CLAIMS-MADE	ĺ					AGGREGATE \$	5,000,000
L		DED RETENTIONS		<u> </u>	PHUB560667	11/1/2016	11/1/2017	s	
		RKERS COMPENSATION) EMPLOYERS' LIABILITY Y/N						X PER STATUTE ER	
1	ANY	PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L. EACH ACCIDENT \$	500,000
В	B OFFICERAMEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below				021-004100198117	1/1/2017	1/1/2018	E.L. DISEASE - EA EMPLOYEE \$	500,000
								E.L. DISEASE - POLICY LIMIT \$	500,000
С	C Transportation				CIM5276226	11/1/2016	11/1/2017	Single Conveyance/\$30,000	Deduct/1,000
	_		•	•	· · · · · · · · · · · · · · · · · · ·	·		·	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedulo, may be attached if more space is required) Pioneer Valley Educational Collaborative is listed as Additional Insured with respects to General Liability as per the terms and conditions of the policy.

CERTIFICATE HOLDER	CANCELLATION				
Pioneer Valley Educational Collaborative 175 Brush Hill Avenue West Springfield, MA 01089	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.				
most opringitely in older	AUTHORIZED REPRESENTATIVE				
	J Rodrique, CISR/JER				

© 1988-2014 ACORD CORPORATION. All rights reserved.

Unleaded Gasoline Invitation for Bids

Attachment 5 BUSINESS REFERENCE FORM

O C .
Bidder: Roborts Energy LLC
Bid: Unleaded Gasoline
The Bidder must provide 3 business references from Massachusetts based companies, schools, institutions or governments indicating their names, addresses, telephone numbers, contact persons, dates of service and annual volume of fuel service. The references will demonstrate that during at least the past five (5) years, the bidder has provided safe and efficient services for organizations which have needs that are similar to those of this cooperative. One reference will be from a former customer no longer buying diesel from the bidder. Reference Name: Contact: Paul Schrodol Address: TH Brush Hill Am Winfield MA Phone #: (40) 735-2200 Fax: 4(3-735-2280) E-mail: paul@ijod.net Dates of Service: 5 + yrs Product Provided: USSoline, diesa, kains of
Approximate Annual Volume: gallons
Reference Name: FRCOG Address: 12 Olive St. Svit(2), Greated M. 51301 Phone #: (43) 774-3167 Fax: 413-774-3169 E-mail: 513 f. fr cog.org Dates of Service: 5t yrs Product Provided: 9550ine, dissol Approximate Annual Volume: 200,000 gallons
Former Customer: Reference Name: City of Warwick RT 02886 Phone #: (401) 738-2009 Fax: 401-738-2012 E-mail: May, lafontaine @ warwichii. com Dates of Service: 417-cused Product Provided: diese Approximate Annual Volume:

Roberts Energy, Financial Narrative for LPVEC Bid

Roberts Energy is a Massachusetts based limited liability company, headquartered in Springfield, MA. The business was incorporated in August of 2016 and operational on November 1st, 2016. In late 2016, F.L. Roberts & Co., Inc. divested its retail assets including its gas stations, car washes, and Jiffy Lubes, in order to facilitate the retirement of its majority shareholder, Steven Roberts. Frank Roberts, greatgrandson of the founder, purchased the remaining wholesale, commercial fuel, and transportation businesses. The business was spun off into two entities: Roberts Energy, LLC a fuel supplier, and Brown Bear Transportation, LLC, a common carrier of motor fuels and heating fuels.

Roberts Energy, LLC currently supplies over 500 commercial customers in five states, including portions of the current LPVEC bid. The company is a shipper on the Jetline, a pipeline owned by Buckeye Pipeline, that ships fuel from New Haven harbor, up to its terminus at Westover ARB. The company also owns and manages a terminal in Springfield, MA, with storage capacity of 40,000 barrels, and distributes diesel fuel, dyed diesel fuel, heating oils, as well as kerosene, premium and winter blends of all products. It operates its own truck fleet with a combined 15 trucks, and 30 drivers (between the two entities).

The company maintains supply relationships with most major suppliers, and has a multitude of supply deals in place that include index deals, rack deals, spot purchases, and fixed forward contracts. Roberts Energy maintains its own commodities account with R.J. O'Brien for the specific purpose of hedging inventory that is in tank or in transit, and securing fixed-price forward contracts for its customers. The account is active and in good standing, and trading occurs on a daily basis.

From a financial standpoint, the company has very little debt. There is no senior term debt on the business, and the assets were purchased with a combination of equity from the principal and subordinated debt from the principal and other members of the Roberts Family. The company also secured, for a 3-year term, an asset-based line of credit with People's United Business Capital for \$5,000,000, and a \$500,000 line of credit for capital expenditures. The purpose of the credit line is to finance the working capital and inventory required to run a commodity-based business of its size, and People's United was selected as the lender for the experience and expertise in financing similar businesses.

While no full year results are available, the wholesale division within F.L. Roberts earned approximately \$2,000,000 of EBITDA in 2015 and 2016, and the company expects to continue those results in 2017. The company employs 40 people, and anticipates selling 75 million gallons in 2017.

73R

To the Order of

Reference_

Date 05/10/2017

Cashier's Check

8771388 46109-A136AJB

ONE THOUSAND DOLLARS AND ZERO CENTS

LOWER PIONEER VALLEY EDUCATION COLLABORATIVE

CASHIER'S CHECK

Notice to Customers: The purchase of an indemnity bond may be required before this check will be replaced or refunded in the event it is lost, misplaced or stolen.

#221123186# #15000542#

Member FDIC CK-002