

**Attachment 1 - Trailer Transport**  
**Award Recommendations**

Diesel Fuel, Invitation for Bids  
 April 24, 2017

**Section 1: Trailer Transport**

	Number of Locations	Total Gallons	Vendor	Daily	Fixed	
City of Northampton	1	60,000	Roberts Ent	\$0.0495	\$0.0825	
City of Holyoke	1	76,500				FY18
Lower Pioneer Valley Educational Collaborative	2	296,000				FY19
Town of Wilbraham	1	30,000				FY20
City of Westfield	1	83,000				
Totals:	6	545,500				

## Attachment 2 - Metered Pump Truck

## Award Recommendations

Diesel Fuel, Invitation for Bids  
April 24, 2017

**Section 2: Franklin County Metered Pump Truck**

	Number of Locations	Total Gallons	Vendor	Daily	Fixed	
Town of Bernardston	1	4,500	Roberts Energy, LLC	\$0.2295	\$0.2650	FY18
Town of Conway	1	15,000			\$0.3395	FY19
Town of Erving	1	6,500			\$0.3395	FY20
Town of Gill	1	5,300				
Town of Greenfield	6	6,500				
Town of Shelburne	1	7,078				
Totals:	11	40,378				

**Section 3: Hampshire County Metered Pump Truck**

	Number of Locations	Total Gallons	Vendor	Daily	Fixed	
Town of Amherst	2	53,821	Roberts Energy, LLC	\$0.1450	\$0.2120	FY18
Town of Belchertown	1	19,428			\$0.2425	FY19
City of Easthampton	1	15,261			\$0.2525	FY20
City of Northampton	2	14,000				
Totals:	6	102,510				

**Section 4: Hampden County Metered Pump Truck**

	Number of Locations	Total Gallons	Vendor	Daily	Fixed	
Town of Agawam	2	32,754	Roberts Energy, LLC	\$0.1350	\$0.1925	FY18
Town of Hampden	1	9,000			\$0.2300	FY19
Town of Longmeadow	1	28,500			\$0.2400	FY20
Lower Pioneer Valley Educational Collaborative	1	77,653				
Town of Ludlow	2	24,000				
Town of Monson	2	31,600				
Town of Palmer	1	20,000				
Town of Southwick	1	18,000				
Southwick - Tolland Regional School District	1	32,000				
Town of West Springfield, DPW	4	28,500				
City of Westfield	3	19,566				
Totals:	19	321,573				

Total all Sections: 36 464,461

LPVEC BID RECAP, Diesel Fuel, May 11, 2017

	BIDDER #1	BIDDER #2	BIDDER #3	BIDDER #4	BIDDER #5	BIDDER #6
Trailer Transport	Dennis K. Burke	Global	Roberts	Santa	Sprague	Petroleum Traders
Section: 1	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon
Option 1. Daily	\$0.0398	\$0.1128	\$0.0495	\$0.0600	\$0.0841	\$0.0830
Option 2. Fixed FY2018	\$0.1192	\$0.1540	\$0.0825	\$0.1365	\$0.1692	\$0.1601
Option 2. Fixed FY2019	\$0.1292	\$0.1565	\$0.1175	\$0.1465	\$0.1767	negotiated
Option 2. Fixed FY2020	\$0.1392	\$0.1585	\$0.1275	\$0.1565	\$0.1842	negotiated
Weighted Ave. Price (25% to each margin.)	\$0.1068500		\$0.0942500			BID REJECTED
Non Collusion	x	x	x	x	x	Conditional
Tax Compliance Certificate	x	x	x	x	x	Bid
Insurance Certificate	x	x	x	x	x	
References	x	x	x	x	x	
Financial Statement	x	x	x	x	x	
Bid Deposit	x	x	x	x	x	
Bid Signed?	x	x	x	x	x	

LPVEC BID RECAP, Diesel Fuel, May 11, 2017

	BIDDER #1	BIDDER #2	BIDDER #3	BIDDER #4	BIDDER #5
Franklin County Metered Pump Truck	Burke	Diesel Direct	Roberts	Santa	
Section: 2	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon
Option 1. Daily	\$0.5500	\$0.2834	\$0.2295	\$0.3138	
Option 2. Fixed FY2018	\$0.6900	\$0.4188	\$0.2650	\$0.3903	
Option 2. Fixed FY2019	\$0.7000	\$0.4329	\$0.3395	\$0.3953	
Option 2. Fixed FY2020	\$0.7100	\$0.4470	\$0.3395	\$0.4003	
Weighted Ave. Price (25% to each margin.)					
Non Collusion	x	x	x	x	
Tax Compliance Certificate	x	x	x	x	
Insurance Certificate	x	x	x	x	
References	x	x	x	x	
Financial Statement	x	x	x	x	
Bid Deposit	x	x	x	x	
Bid Signed?	x	x	x	x	

LPVEC BID RECAP, Diesel Fuel, May 11, 2017

	BIDDER #1	BIDDER #2	BIDDER #3	BIDDER #4	BIDDER #5
Hampshire County Metered Pump Truck	Burke	Diesel Direct	Roberts	Santa	
Section: 3	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon
Option 1. Daily	\$0.1550	\$0.1372	\$0.1450	Bid	
Option 2. Fixed FY2018	\$0.2580	\$0.2726	\$0.2120	Withdrawn	
Option 2. Fixed FY2019	\$0.2680	\$0.2862	\$0.2425		
Option 2. Fixed FY2020	\$0.2780	\$0.2998	\$0.2525		
Weighted Ave. Price (25% to each margin.)		\$0.2489500	\$0.2130000		
Non Collusion	x	x	x	x	
Tax Compliance Certificate	x	x	x	x	
Insurance Certificate	x	x	x	x	
References	x	x	x	x	
Financial Statement	x	x	x	x	
Bid Deposit	x	x	x	x	
Bid Signed?	x	x	x	x	

LPVEC BID RECAP, Diesel Fuel, May 11, 2017

	BIDDER #1	BIDDER #2	BIDDER #3	BIDDER #4	BIDDER #5
Hampden County Metered Pump Truck	Burke	Diesel Direct	Roberts	Santa	
Section: 4	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon	Margin & Overhead \$ Per Gallon
Option 1. Daily	\$0.1350	\$0.1281	\$0.1350	Bid	
Option 2. Fixed FY2018	\$0.2550	\$0.2635	\$0.1925	Withdrawn	
Option 2. Fixed FY2019	\$0.2650	\$0.2768	\$0.2300		
Option 2. Fixed FY2020	\$0.2750	\$0.2900	\$0.2400		
Weighted Ave. Price (25% to each margin.)	\$0.2325000	\$0.2396000	\$0.1993750	#VALUE!	
Non Collusion	x	x	x	x	
Tax Compliance Certificate	x	x	x	x	
Insurance Certificate	x	x	x	x	
References	x	x	x	x	
Financial Statement	x	x	x	x	
Bid Deposit	x	x	x	x	
Bid Signed?	x	x	x	x	